

THE GRAND
DUCHY OF
LUXEMBOURG
**AT POLLUTEC
LYON 2018**

NOVEMBER 27 - 30,
2018



**STRIVING
TOWARDS
A SUSTAINABLE
FUTURE**



CHAMBRE DE
COMMERCE
LUXEMBOURG

Your partner for success

LU  **EMBOURG**

LET'S MAKE IT HAPPEN

Doing business in Luxembourg? Easy.

Contact us!



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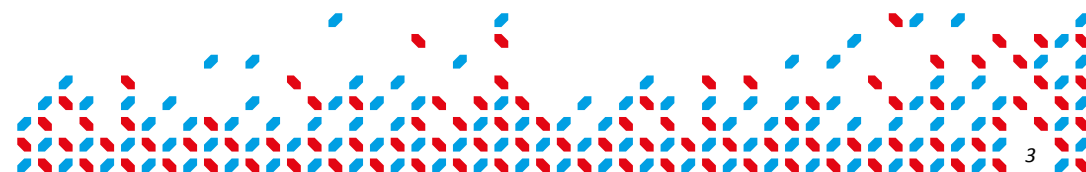
House of Entrepreneurship – One-Stop Shop

The **House of Entrepreneurship – ONE-STOP SHOP** provides services to entrepreneurial project initiators and established entrepreneurs. It gathers all key players involved in the process of business development in order to facilitate the access to professional support and advice.

We operate on a national scale and we are specifically dedicated to entrepreneurship.

HOUSE OF **ENTREPRENEURSHIP**
ONE-STOP SHOP

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The entrance of the underground car park can be accessed from the "rue Alcide de Gasperi" (Chamber of Commerce).



Why make business in Luxembourg?

DYNAMIC

INTERNATIONAL FINANCIAL EXPERTISE



OPEN

PRO-EUROPEAN / EUROPEAN REGULATORY EXPERTISE



RELIABLE

HIGH-QUALITY INFRASTRUCTURE



DYNAMIC

THIRD INDUSTRIAL REVOLUTION STRATEGY

319 PEOPLE PARTICIPATING IN **9** WORKING GROUPS...

...TO DISCUSS THE FUTURE OF LUXEMBOURG
AND WHAT IT MEANS FOR THE ECONOMY.
THE ONLY NATIONWIDE STUDY OF ITS KIND IN THE WORLD.

RELIABLE

TAXATION



OPEN

EUROPEAN LOGISTICS HUB



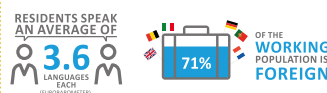
DYNAMIC

DIVERSE ECONOMY



OPEN

MULTICULTURAL AND MULTILINGUAL



RELIABLE

QUALITY OF LIFE AND SAFETY

LUXEMBOURG IS THE SAFEST
CITY IN THE WORLD
(MAGNET RANKING OF LIVING BETTER 2015)

WHAT DO RESIDENTS OF LUXEMBOURG CITY SAY?
(EUROBAROMETER 2015)



RELIABLE

STABLE AND POLITICALLY NEUTRAL



DYNAMIC

TIC / DATACENTRES / DIGITALISATION



DYNAMIC

SUPPORT FOR START-UPS AND SMES



OPEN

OPEN ECONOMY



RELIABLE

ADMINISTRATIVE TASKS MADE EASY



FOR EFFICIENT
AND HELPFUL
ADMINISTRATION

RELIABLE

LABOUR LAW AND SOCIAL DIALOGUE



LUXEMBOURG
RANKS
FOR TALENT
COMPETITIVENESS
3
(INSEAD)



LUXEMBOURG
EXPORTS OVER
80%
OF ITS GOODS
AND SERVICES

LU X E M B O U R G

LET'S MAKE IT HAPPEN

LUXEMBOURG

LET'S MAKE IT HAPPEN

OPEN RELIABLE DYNAMIC

Luxembourg is a world-renowned international business location and a secure and reliable hub for cross-border activities in a number of fields, including finance, logistics, the automotive sector, ICT, life sciences and clean technologies. The country is situated at the heart of several major EU markets. Global players of all sizes use Luxembourg as a gateway to Europe and beyond, benefiting from its closeness to decision-making centres and its excellent access to worldwide markets.

Luxembourg is known for its economic and political stability as well as for its strong long-term growth prospects. One reason for its success is its ability to react quickly to new opportunities. It is the first country in the world to embrace Jeremy Rifkin's blueprint for a third industrial revolution designed to ensure a resilient and sustainable economy by 2050, thanks to a fully interconnected ecosystem encompassing intelligent transport, renewable energy and new communications technology. It is also at the forefront of integrating the principles of the circular economy into public procurement procedures. Its financial services industry leads the world in the listing of green bonds and is first in establishing itself as a hub for climate finance.

Already a global leader in satellite communications and broadcasting, Luxembourg has taken an audacious step towards becoming a major player in the management and use of space resources for the benefit of humankind. Building on decade-long experience in mining, finance and space, the country has developed a suitable legal framework to allow this to happen.

This characteristic openness and willingness to test new innovative solutions, as well as the diversity of its population and physical environments, make Luxembourg an attractive "living lab" to develop new products and services.

A UNIQUELY ATTRACTIVE BUSINESS ENVIRONMENT

Doing business in Luxembourg is simple. Successive governments willing to dialogue with companies have developed a favorable legal and regulatory environment. State-of-the-art infrastructures, excellent connectivity to markets and a strong reputation for commercial and political neutrality make Luxembourg an ideal place for international business to grow. As a result, the world's largest steelmaker

ArcelorMittal, satellite communication giants SES and Intelsat, automotive components maker Delphi, chocolatier Ferrero, tech firms Amazon, PayPal and eBay, as well as RTL Group, the leading European radio and TV broadcaster, and Cargolux, the world's leading all-cargo carrier, have chosen Luxembourg as a location for their global or European headquarters.

Luxembourg is also home to a vibrant and international start-up community. Numerous support measures for start-ups, from incubation to success and acceleration, are available and incubators and co-working spaces offer premises both to newly created firms and to international companies looking for their first foothold in Luxembourg.

As one of the world's leading and most international financial centres, Luxembourg offers excellent access to private financing as well as specific financial vehicles to structure private equity investments. Companies can also benefit from attractive public funding programmes that help them expand their activities and strengthen their competitiveness.



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A MAGNET FOR TALENT

Luxembourg has an exceptionally skilled workforce and attracts both talented expats and cross-border commuters. It is one of the most international countries in the world with 48% of the population being non-Luxembourgish. Cross-border thinking, mobility and the cosmopolitan nature of its working population contribute to the country's high productivity. Due to the language skills of the workforce – fluency in three or more languages is the norm rather than the exception – companies speak their customers' language, a significant advantage. German, French and Luxembourgish are official languages and English is also widely spoken.

AN INNOVATION LEADER

Encouraging research, development and innovation is a national priority and the country invests heavily in both public and private research. Companies receive backing to help them develop innovative concepts, products and processes. Business-focused public research organisations collaborate with private businesses on R&D, product development



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A GREAT PLACE TO WORK AND LIVE

The national character of openness, dynamism and reliability is also reflected in Luxembourg's long tradition of welcoming foreign nationals and making them feel at home. With almost half of the national population and close to three quarters of the inhabitants of the capital coming from all over the world, a very international culture has developed. Well-respected international schools exist alongside public schools offering studies in Luxembourgish, German and French as well as programmes in English. The country's multinational makeup helps Luxembourg's politicians and entrepreneurs to understand their discussion and negotiation partners more easily and take on a mediation role whenever needed.

When it comes to career prospects, there is a world of opportunities in Luxembourg. The country has been voted a top-ranking place to live and work in multiple international surveys thanks to a stable economy, safe jobs and a generous social security system. Located in the beautiful green heartland of Europe and being exceptionally safe, Luxembourg is also a great place to live, travel and raise a family.

For centuries, the Grand Duchy was the theatre and the object of endless struggles between European powers, which set it up as an impregnable fortress and then dismantled it 200 years later. It has been at the heart of a multitude of cultural influences, partly because of its geography but also because of trade, industrialisation, and immigration. It has protected its woodlands like a treasure, shaped

its landscapes with winegrowing, farming, and architecture. It has cultivated linguistic diversity, cultural originality, and economic freedom. From being poor and bled by emigration at the end of the 19th century, it has now become one of the most attractive countries in the world for working and living, and a genuine societal laboratory.

The Grand Duchy leaves no one indifferent, for it has its own place in the concert of nations: a pioneer of economic alliances and partnerships, a modest and persevering mediator, and a nation where everyone feels at home. Since its independence, the country has invented and reinvented itself a thousand times by building on its dynamism, its reliability, and its openness.

It is the breadth of this personality and its multiple facets that we invite you to discover here. Help us to make the Grand Duchy better known and stand out!



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SO WHO IS LUXEMBOURG?

A land of optimism

A positive atmosphere, plenty of confidence in the future, and inspiring energy for new projects: newcomers to Luxembourg are struck by the optimistic feel of the place.

The fact that Luxembourg is considered one of the most attractive economies in the world is very much due to its optimistic outlook.

The driving force behind Luxembourg's success emanates from a unique mix of factors. The most cosmopolitan country in Europe, and possibly even in the entire world, is experiencing a remarkable demographic growth. The age structure of the population is particularly young.

Economic growth has been very robust for years. The State invests massively in infrastructure and supports forward-looking initiatives. Foreign capital continues to flow, public-private partnerships are increasing and the number of new innovative businesses and companies choosing to establish themselves in the Grand Duchy is on the rise.

This optimistic attitude is catching. All the ingredients are there for projects to spring up and thrive. All is set for Luxembourg to continue to attract foreign talents and international investments.

A CROSS-BORDER SPECIALIST

Luxembourg's excellent air, road, rail and waterway infrastructure and its central location in Europe position the country as a competitive inter-continental logistics hub. Paris is two hours away by high-speed train, and regular flights to London, Barcelona, Zurich and Milan take about 90 minutes. Frankfurt, Brussels and Amsterdam are closer still. 60% of the EU's GDP can be reached by road in less than a day or by air in a couple of hours. With its first-rate infrastructure and well developed international distribution network, Luxembourg is an ideal platform for reaching the European market of more than 500 million consumers.



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Smart Nation

It's a fact that Luxembourg has given a boost to IT infrastructure, the Cloud, Fintech and Biotech. More than that though, the entire society has set out to achieve the title of „Smart Nation“, a nation that is multilingual, cosmopolitan, hyper-connected, enterprising and well trained.

Which country in the world was first to embrace Jeremy Rifkin's vision and apply it to its economy and society? The Grand Duchy is an ideal test-bed to combine information technology, renewable sources of energy and smart transport networks.

Who aims to bring Earth closer to the stars? Luxembourg's skills in mining, finance and space place it in a perfect position to work out a suitable legal framework to develop the utilisation of space resources.

Which university has managed to rank as one of the top ten international universities in the world within less than 10 years? Luxembourg's university has set foot in Belval, an amazing site with high-quality infrastructure, aesthetically impressive, and bringing together public and private actors.

Which country in the world masters so many languages, is able to bring together so many

diverse nationalities within the workplace, and provides opportunities for rapid career advancement? Luxembourg cultivates diversity in all its forms and is committed to collective knowledge.

There are endless examples. In today's world, it's not the technical infrastructure alone that matters. It's the qualitative aspects such as social skills that are key and that are highly valued by business. Apply this to an entire country, and an exceptional ecosystem unfolds.

A serene environment

In an increasingly complex and tense world, serenity has become the most valuable resource. If there is one thing everyone in Luxembourg agrees upon, it is that the general feel is positive, both at work and in private.

Luxembourg is a safe bet – now even safer than ever! Not only because of its triple-A rating, but also because of the general working environment. Relations are straightforward and conducive to new projects.

Did you know that Luxembourg has the safest capital city in the world? A capital city where you'd want to raise your family, where children sit side-by-side in the class-room with peers from all over the world, where nature is so close that the forest lies within the city, where you get the chance every day to savour the best dishes of the world.

The firmly-rooted tradition of solidarity in the country is a clear indicator of Luxembourg's open-mindedness. It's a tradition that sets the tone to the country's social policy, which, by the way, is very efficient too.

This attitude also provides the foundation to the generous approach to development cooperation and humanitarian action.

The general sense of calm in society is due above all to the country's culture of consensus that governs professional and personal relations as well as social dialogue.

A State grounded on the rule of law, a well-functioning legal system, a service-minded administration. If you add to this infrastructures and IT networks of the highest level, it comes as no surprise that Luxembourg is the safest place in the world to host the most sensitive data centres.

Or quite simply, the best place to live.

A global society

To get a sense of what a „global society“ can be, you only need to pay a visit to the Grand Duchy. This most cosmopolitan of countries in the world has succeeded to build an open and invigorating society. It today offers one of the most attractive places in the world to live and to pursue an international career.

„The country where everyone feels at home“ could be Luxembourg's motto. Indeed, almost half the population comes from all over the world. This is the case all the more so in Luxembourg City where, at day-time, three quarters of the inhabitants come from another country. This is a very common situation in schools, where children get along together quite naturally and rapidly adopt a very international culture.

While the country has three legally recognised languages (Luxembourgish, French and German), English is widely used. This exceptional

SO WHO IS LUXEMBOURG?

multilingualism has always given Luxembourg's politicians and entrepreneurs an extraordinary ability to understand their interlocutors and to take on a role as mediator in international relations quite naturally. This capacity to look outwards explains why the Grand Duchy has been a founding member of some of the most important international organisations and today still continues to play an important role in them. The ability to adapt lies at the basis of the tolerance that prevails over cultural and religious relations in the country.

A great country

If there's one misunderstanding that irritates Luxembourgers, it's that the rest of the world often assumes that the country is no more than its capital city.

But the Grand Duchy – established by the Congress of Vienna in 1815 on solid, age-old historic foundations – is a fully-fledged country, with a proper territory, plurilingualism and its very own cultural scene, an extraordinary wealth of landscapes, an administrative capital (Luxembourg City), dynamic urban centres in different parts of the country, and a host of delightful villages scattered throughout the countryside.



THE CLUSTERS

The structure of its economy has developed according to its geographical conditions: agriculture predominates in the north, services and administrations are concentrated in the centre, and the south presents an industrial landscape. Luxembourg is a founder member of all the major international institutions set up after the Second World War (including the United Nations, NATO and the European Union), and takes its share of responsibility in the world.

The proportion of its Gross National Income devoted to development cooperation and humanitarian aid counts amongst the most generous amongst developed countries.

In 2013/2014, Luxembourg had a seat on the United Nations Security Council as a non-permanent member: not such a small state after all!

Surrounded by nature

Every country likes to pride itself on the charms of its natural landscape, and the Grand Duchy is no exception. And yet, Luxembourg has a few key attributes that are quite exceptional – and unexpected.

Luxembourg has managed to preserve its forests, which still today cover more than one third of its territory. The woodlands are ubiquitous, even in the heart of the city, creating a natural setting that is both familiar and magnificent. Even schools and nurseries are located in the forest.

Luxembourg is well aware that its natural surroundings are an asset. Hence, it gives access to its natural treasure by providing extensive cycle tracks and hiking paths throughout the nature reserves and parks. It also protects its ecosystem and cultivates well-being through the quality of both the environment and the local produce.

This geographical and cultural proximity to nature is a binding factor within Luxembourg society. Newcomers usually rapidly adhere to the code.

Even the financial sector and the Luxembourg Stock Exchange are pioneers in this regard. They excel in green investment products and other financial tools for fighting climate change, reaching top of the international rankings.

SINCE 2002, THE LUXEMBOURG GOVERNMENT HAS ENCOURAGED THE CREATION OF CLUSTERS FOR SECTORS IT CONSIDERS VITAL IN TERMS OF THE COUNTRY'S ECONOMIC DIVERSIFICATION.

This involves fostering a network of private as well as public players that will create favorable ecosystems for entrepreneurship, technology transfer, innovation and increased awareness.

The clusters, which are part of Luxinnovation (the national innovation agency), cover a wide spectrum of activities:

MATERIALS AND PRODUCTION TECHNOLOGIES AUTOMOTIVE COMPONENTS

- ICT
- Space
- BioHealth
- Wood Industry
- EcoInnovation
- Creative Industries

FOR FURTHER INFORMATION:

www.luxinnovation.lu

OTHER CLUSTER INITIATIVES:

- Logistics
- Maritime
- MICE

FOR FURTHER INFORMATION:

www.clusterforlogistics.lu

www.cluster-maritime.lu

www.meetings.visitluxembourg.com

SHAPING THE SUSTAINABLE ECONOMY



In late 2015, Luxembourg launched the Third Industrial Revolution (TIR) strategic study, in partnership with the team of US economist Jeremy Rifkin. This was the first stage of an initiative aimed at imaging the Luxembourg of tomorrow, bearing in mind current and future technological changes and the need to use the planet's resources more responsibly. Involving public and private stakeholders as well as the general public, the study had a very broad scope covering nine key topics (six sector-based focuses and three horizontal axes).

A dedicated working group was assigned to each topic, and their conclusions were made public on 14 November 2016 in the form of a 2050 roadmap.

THE THREE HORIZONTAL AXES ARE:

- Smart economy,
- Circular economy
- Prosumers and social model

THE SIX SECTORAL FOCUSES ARE:

Energy: Luxembourg is aiming for 70% of its total energy consumption to come from renewable sources (wind, solar, and geothermal energy and biogas) by 2050.

Mobility: Luxembourg is seeking to facilitate greener forms of transportation by promoting electric and driverless vehicles and investing in public transport infrastructure. Construction: Limiting energy consumption means inventing a new generation of buildings. Pilot projects in smart construction will be carried out to pave the way for circular resource usage.

The food sector: Luxembourg wants to conduct in- depth analysis of the management of food waste and energy usage in the sector.

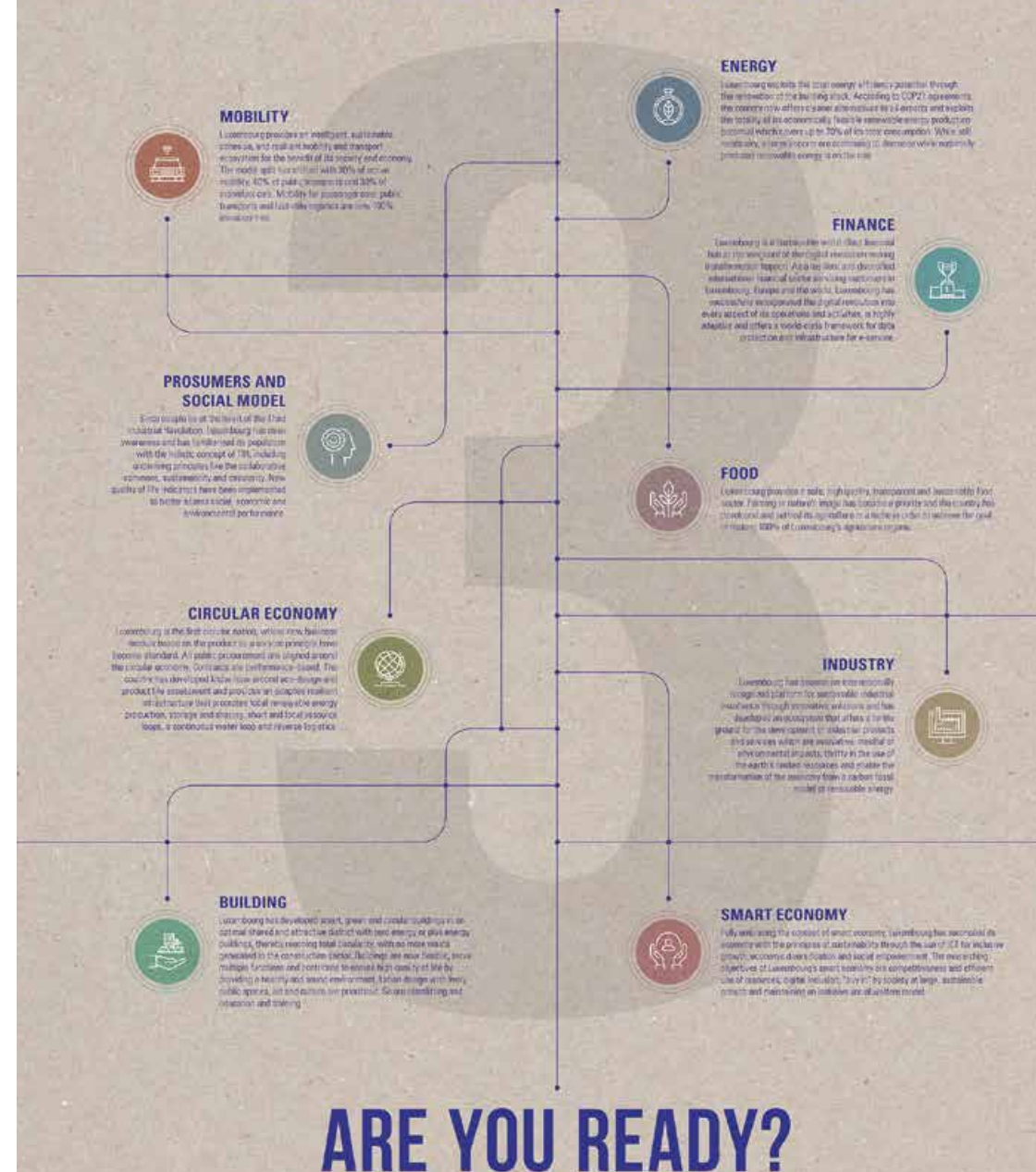
Industry: Luxembourg intends to retain its industrial prowess by encouraging the adoption of new technologies in factories and engineering centres: 3D printing, robotics, virtual design, augmented reality and the internet of things.

Finance: The financial sector is committed to innovation and digital transformation too. To support the country's economic transition, the financial sector is looking to develop "green" finance and microfinance, update its legal framework and emphasise financial education.

Source: www.surprisinglux.com, www.cc.lu

THE 3RD INDUSTRIAL REVOLUTION

THE STRATEGY STUDY'S VISION FOR LUXEMBOURG IN THE YEAR 2050



ARE YOU READY?

For more information: www.luxembourginfo.lu
Source: Ministère de l'Économie, Commerce et Consommation, MOC Luxembourg - Market Facts & Figures Infographic 2017 - design by MOC



The Chamber of Commerce of the Grand Duchy of Luxembourg is proud to present the Luxembourg companies that will participate in the National Joint Pavilion at POLLUTEC Lyon 2018 and hopes that numerous fruitful business contacts will be established for them at the trade fair.

The Chamber of Commerce is a service provider to all those concerned with any commercial, financial or industrial activity in Luxembourg. For enquiries, please feel free to contact the International Affairs of the Chamber of Commerce.

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Your partner for success

The company profiles in this brochure are provided by the International Affairs - European Affairs & Greater Region of the Chamber of Commerce of the Grand Duchy of Luxembourg.



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Ms Laurence SDIKA
Secretary General



With its more than 90,000 affiliated members, accounting for 75% of total employment and representing 80% of GDP, the Chamber of Commerce is Luxembourg's largest professional organization. The responsibilities and missions of the public institution are clearly defined by the law of 26 October 2010, which grants the Chamber of Commerce great powers but also important duties. Its main fields of activities are:

SERVICES TO SMEs: The newly created provides a consolidated offer of services to entrepreneurial project initiators and established entrepreneurs. The platform brings together the relevant stakeholders involved in the process of business creation in Luxembourg in order to facilitate the access to professional support and advice. The integrates the entire range of services previously provided by the "Espace Entreprises" of the Chamber of Commerce as well as those relating to the role of the Ministry of Economies desk in charge of the emission of business permits. The ultimate aim is the development of a centralized platform which gathers all key players involved in the process of business development in Luxembourg and to create a genuine added value for entrepreneurial project initiators as well as established entrepreneurs.

LEGAL AFFAIRS: The Chamber of Commerce intervenes in the legislative procedure by issuing yearly over 150 opinions on draft laws and regulations related to the sectors of activity represented by the Chamber of Commerce.

INTERNATIONAL AFFAIRS: A main mission of the Chamber of Commerce is to promote the internationalization of businesses. To fulfill this task the Chamber organizes economic missions, cooperative fairs, accompanied visits to international trade fairs, shared stands, business opportunity days and many other events to help companies in accessing new markets. The Enterprise Europe Network - Luxembourg (EEN) offers assistance in European matters. The Luxembourg Export Credit Agency Office du Ducroire insures the exporter's risks linked to international business transactions and investments abroad. Its insurance products principally apply to trade markets outside the OECD area. Relying on the strengths of both public and private partners, Luxembourg for Business and Innovation (LFBFI) an initiative cofounded by the Chamber of Commerce, operates as a trade promotion agency and liaises with Luxembourg's Trade & Investment Offices, its Embassies, Foreign Trade Counsellors, Honorary Consulates, and other international promotion networks to foster Luxembourg's outbound activities and improve their trade promotion efforts.

ENTERPRISE EUROPE NETWORK: The Enterprise Europe Network –Luxembourg is operated by the Chamber of Commerce, the Chamber of Crafts and Luxinnovation in order to offer Luxembourg SMEs a very large and diversified portfolio of specialized European business support services. The network's goal is to provide companies with information and assistance in the context of the European integration process and help them understand the opportunities and challenges of the European Market. Personalised services are provided through tailor made assistance on European topics, internationalization and innovation. The Enterprise Europe Network has around 600 members in more than 60 countries. The Chamber of Commerce is the national coordinator of the network in Luxembourg.

ECONOMIC AFFAIRS: The main task of the Economic Affairs is to observe, analyze and comment on the socioeconomic environment and to promote a competitive and sustainable development of the Luxembourg economy.

COMMUNICATION & MEDIA: The Chamber uses a wide range of communication tools to promote and explain its actions to its members, partners and general public. The main communication tools are the website www.cc.lu, the bimonthly information magazine Merkur, the company news portal www.merkur.lu, the web TV channel MerkurTV (www.merkur-tv.lu), the economic blog www.carlothelenblog.lu and the weekly newsletter.

TRAINING: In response to the ever increasing needs for qualification of businesses and individuals, the Chamber of Commerce offers a wide range of training opportunities developed in close cooperation with key players at national, regional and international level. The Chamber is also co-founder of the House of Training www.houseoftraining.lu and of the ISEC-Institut Supérieur de l'Économie, www.isec.lu. Designed to support the Luxembourg economy, the House of Training offers a broad range of training modules and programmes in a large variety of sectors and domains. Thanks to close ties to economic networks, ISEC-Institut Supérieur de l'Économie ensures practice oriented training which meets the business needs while imparting academic theoretical knowledge.

THE PLACE

to innovate

Innovation hubs, incubators, business accelerators, and startup consulting services are all under one roof at the House of Startups (HoST).

HOUSE OF **STARTUPS**

powered by the Luxembourg Chamber of Commerce



Launched by the Luxembourg Chamber of Commerce, the HoST is the Grand Duchy's most vibrant shared workspace.

Located in the dynamic, centrally located station district, the House can accommodate 150-200 innovative startups in nearly 6,000 square meters of space.

Several major hubs are already in place: the Luxembourg House of Financial Technology (LHoFT), the newly created Luxembourg-City Incubator (LCI) supported by the City of Luxembourg, and the accelerator nyuko.

CAHub@Luxembourg - Groupe Crédit Agricole's International Incubator - and the International Climate Finance Accelerator (ICFA) **are also moving in.**

A great place to work.

The HoST is an attractive, well equipped facility open 24/7. As well as first rate IT infrastructure, entrepreneurs will find all the coworking spaces, private offices and plenty of social areas they need to work, interact, pitch ideas, and just relax.

The HoST is the place to be for every entrepreneur with a vision.
we Host2innovate

LUXEMBOURG ECOINNOVATION CLUSTER

Le Luxembourg EcoInnovation Cluster a été créé en 2009 et est géré par l'agence nationale Luxinnovation. Il a pour objectif d'identifier les potentiels du secteur et de fédérer les initiatives et les projets collaboratifs et/ou innovants, en suivant le principe de « Identifier – Connecter – Réaliser ».

En étroite collaboration avec le gouvernement, trois thèmes prioritaires ont été identifiés pour guider l'action du Luxembourg EcoInnovation Cluster : outre l'économie circulaire, on retrouve ceux liés à la mobilité d'une part et aux villes durables et aux technologies intelligentes d'autre part.

Les travaux et les actions du Cluster se concentrent notamment sur deux sujets spécifiques, à l'échelle du Luxembourg et de la Grande région.

Le premier concerne les déchets plastiques et la façon dont il est possible, d'une part, de rendre plus efficaces la collecte et le recyclage mais aussi, d'autre part, d'initier les bonnes pratiques en matière de design, d'éco-conception et, plus largement, de bio-économie.

Le second concerne la déconstruction sélective et le changement de paradigme visant à ne plus envisager de démolir un bâtiment en fin de vie, mais de le déconstruire, afin de pouvoir récupérer

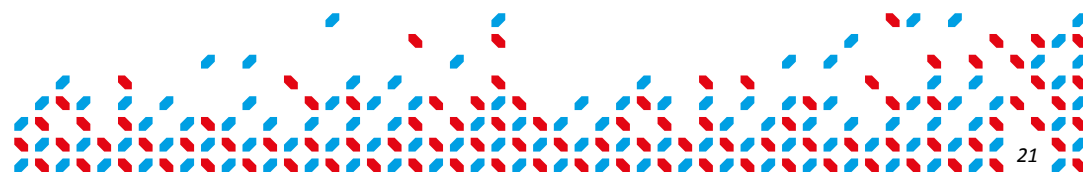
les matériaux et les produits qui le composent, en vue d'une réutilisation ultérieure. L'idée serait même, à terme, de créer un véritable marché pour ces produits et matériaux ainsi revalorisés.

Au travers de workshops thématiques, le Luxembourg EcoInnovation Cluster incite les entreprises actives dans ces différents domaines à partager leurs expériences et à initier de possible collaborations, que ce soit entre elles ou bien avec des établissements de recherche publics.

Dans le même esprit collaboratif, le Cluster gère le programme d'accompagnement personnalisé Fit 4 Circularity mis en place en 2016 par Luxinnovation, qui vise à inciter les entreprises à s'engager dans une démarche de transition vers des modèles d'affaires d'économie circulaire.

Il s'agit, pour n'importe quelle PME, d'identifier le potentiel de création de valeur que l'adoption d'un tel modèle économique peut lui apporter, les coûts alors engendrés pouvant être cofinancés à hauteur de 50 % maximum, avec un plafond de 10.000 EUR.

Le Luxembourg EcoInnovation Cluster compte à ce jour quelque 250 entreprises membres.



Aquabion

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L-3429 Dudelange

www.aquabion-distribution.com



Limescale doesn't only affect your bathroom. It has an impact on the efficiency of boilers, showers, hot water tanks, washing machines, irons, and taps.

Water that has been treated by the in-line Aquabion water conditioners is perfectly drinkable, still and includes all the essential minerals that occur naturally.

Aquabion is easy to install, has an unsurpassed international track record and most importantly, it works.

Left untreated, limescale increases the cost of daily living through the increased use of energy and of course the premature failure of appliances and hot water systems.

Salt dosing water products are designed to soften water. This process has many drawbacks because sodium is released into the treated water. Non-dosing treatments also have a long list of unhappy customers.

Aquabion's limescale solution has been independently tested and proven to reduce limescale in water systems, saving up to 55% of energy costs.

Payback can be very fast, due to the wide spectrum of savings in chemicals, water heating as well as ensuring that your appliances last longer.



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Founded in 2000, Betic is a 55 employees Luxembourg Engineering firm, which has managed more than 1500 projects.

Betic deals with its projects without preconceived ideas, often contrasting with the standard solutions.

Preferring to focus on the „how“ more than the „why“, the goal of the company is to produce a project tailored to your needs and to organise the project management team in order to delight the final user.

During the studies, Betic puts all its expertise to understand, simulate and calculate all the construction details in order to achieve a coherent and creative project.

During the construction, Betic engineers supervise the installers to guarantee that results meet the client's expectations.

After the construction, Betic devotes the necessary time and energy to support the future users, helping them to totally invest their new living or working space.

Betic Ingénieurs – Conseils

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Carbon Process & Plant Engineering S.A.

Industrial Complex
ArcelorMittal,
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L-1337 Dommeldange
www.cppe.lu



The company Carbon Process & Plant Engineering S.A. (CPPE) has taken over the flue gas cleaning engineering activities from Donau Carbon GmbH, former Lurgi Aktivkohle GmbH.

CPPE is a specialist technology provider of flue gas cleaning processes (consulting, engineering, erection as well as turn-key plants) for the removal of sulphur oxides, nitrogen oxides, heavy metals, particulate matter and carbon dioxides as well as elimination of mercury and dioxin/furan, declared as best available technology (BAT).

CPPE is engineering flue gas cleaning processes amongst them the Kombisorbon® and Sulfacid® process, first built in 1991, respectively 1968. Their flue gas cleaning processes are already in use at major companies all around the world. Technical hall-marks of its technologies are: highly efficient as well as flexible SO₂/NO_x removal (up to 99 percent efficiency) and its subsequent conversion to sulfuric acid, respectively nitrogen; space saving construction technique; minimal water consumption; low operating and capital costs.

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Energolux

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ENERGOLUX brings over 30 years of experience in matters of conceptual study and development, design, manufacture and installation of power generators and CHP units.

Their CHP units fed by biogas or natural gas are designed around components meeting highest quality standards. Close collaboration with engine specialists at GE JENBACHER, LIEBHERR and MAN allows them to deliver highly efficient units while guarantying irreproachable reliability. Bespoke products ranging from 64 kW to some MW can be adapted to their existing site configuration and units can be either sheathed or containerised as per the clients' own requirements. Energolux can refer to nearly 350 installations in Luxembourg, Germany, France, Belgium and Switzerland.

Its staff can offer technical support around the clock, 7/7, bespoke maintenance programs as well as training of your own staff in matters of maintenance and operation of the units.



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Greater Green

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GREATER GREEN is the Environmental Technology Meta-Cluster in the Greater Region that connects economic (SMEs in particular), scientific and administrative actors transnationally.

The Meta-Cluster provides SMEs with opportunities to expand their product offering while helping them to open up new markets. The SMEs are sensibilised for cross-border cooperation. GREATER GREEN raises the attractiveness and the international visibility of the Environmental Technology sector and reinforces the cooperation between enterprises. The raise of exports is an aim. GREATER GREEN stimulates innovation and growth. Positive effects on the labour market and on the mobility of employees are intended.

For this, GREATER GREEN establishes the position of a cluster management at the Environmental Campus Birkenfeld and regional coordination offices in the partner regions.

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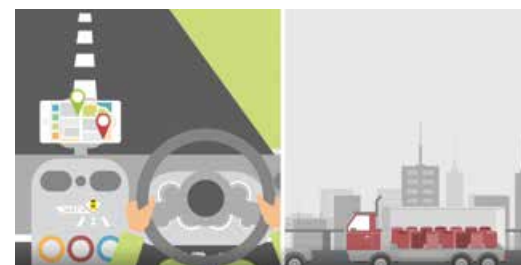
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HITEC Luxembourg S.A., a 100%-owned Luxembourg company, has developed its business activities in the field of innovative and quality products and services. Quality management and assurance, corporate social responsibility and environmental friendly business are the basis for sustainable growth and long-term partnerships with our stakeholders.

The company offers high technology, value-added solutions covering multiple business areas: satellite ground segment technology; customer-specific and standard equipment for testing and measuring of physical properties; engineering; consulting; software & ICT development and project management. HITEC Luxembourg serves private and public sector customers at a national and international level in more than 20 countries worldwide.



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Industeam S.A.

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INDUSTEAM S.A. is a group of industrial services specialised as turnkey operator in the design, fabrication, fitting and maintenance of industrial equipment.

The Group is structured around the INDUSTEAM S.A. company located in Luxembourg and the ERIEM Company located in Nancy (F) as well as its French branches based in Thionville (F) and Calais (F).

INDUSTEAM has a partner company in Romania for fabrication facilities, pre-assembly and testing. Created in 2006, Industeam Group provides turnkey solutions for its clients' industrial installation projects by offering expertise in design (mechanical, piping, process control), fabrication, on-site installation, industrial transfer and on-site maintenance. Industeam Group's clients are all major contractors from different industrial sectors- steel industry, power plants, tires manufacturers, aeronautic, railways.

The implementation of the rules of societal and environmental policy is the subject of a permanent evaluation of its policy by Ecovadis, who has awarded Industeam a rating which positions, the Group in the Top 10 of the companies evaluated worldwide by this organisation. Turnover 50 M€, Employees 260. ISO9001, ISO14001, OHSAS 18001, EN1090, EN15085, CEFRI, MASE, DEA.



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The Luxembourg Institute of Science and Technology (LIST) is a mission-driven Research and Technology Organisation that develops technology-intensive solutions for the digital and ecological age. LIST is active in various sectors such as space, construction, renewables, water management, agriculture & viticulture, mobility, biotechnologies and more. LIST develops competitive and market-oriented product and service prototypes for public and private stakeholders in alignment with economic, social and environmental needs and requirements.

LIST is organised into 3 main research departments focusing on material, digital and ecological innovation. In ecological innovation, the "Environmental Research and Innovation" (ERIN) department provides the interdisciplinary knowledge, expertise and technologies to lead on solutions including the major environmental challenges facing society, such as climate change mitigation, ecosystem resilience, sustainable energy systems, efficient use of renewable resources, and environmental pollution prevention and control.

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LP Engineering Deutschland | GC Beratende Geotechniker und Geologen | SC France | SC Afrique



The group is one of the largest engineering consulting firms in Luxembourg. Its members work together and combine their skills in order to meet the market requirements in construction, civil engineering and land use planning. The services of LSC Engineering support the client throughout a construction, renovation or transformation project. Each project is different, and the group offers sustainable solutions meeting with our customers' expectations. Its business areas are: infrastructures, construction & project management, civil engineering, urban development, mobility, hydrology, environmental and forest studies, topography, geology / hydrogeology, geographic information system (GIS), geospatial data by drones, energy efficiency, authorisation permits, security coordination on building-site, HVAC, sanitation facilities, electricity...

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As a national agency, Luxinnovation is a key partner for helping companies that are seeking national or European funding, planning to launch innovative projects or aiming to expand their business and innovation partnerships at an international level.

Luxinnovation supports the establishment of innovative start-ups in Luxembourg and helps existing companies – in particular SMEs – improve their performance, innovation capacities and competitiveness through several dedicated programmes and services.

Luxinnovation plays also a role in the Luxembourg's trade promotion and economic prospection activities, helping national companies to enter foreign markets and contributing to attract foreign investors to Luxembourg. In addition, the organisation coordinates technology-driven clusters that focuses on fostering exchange between key national players from the ICT, manufacturing, space, life sciences, cleantech and automotive sectors with the ultimate goal of stimulating joint collaborative and innovative projects.

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ENSEMBLE,
AIDONS LA NATURE
À GARDER
LE SOURIRE.



Luxcontrol is a service provider for all inspection and certification in all areas of quality, hygiene, health & safety and environment protection.

The company ensures the high quality of its inspection services with strong principles and corresponding standards as neutrality, thoroughness and objectivity.

LUXCONTROL S.A.

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Luxcontrol

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**MDI – Motor
Development
International**
17, rue des Bains
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www.mdi.lu



With the vision to make ecology accessible to all, Motor Development International (MDI) has developed a disruptive clean high technology of engines running on compressed air ideally produced from renewable energies such as solar, wind or hydraulic collectors.

Their innovative technology caters to a wide variety of applications operable and adaptable to Sustainable Mobility and Energy Storage Solutions.

MDI has designed products that run on compressed-air, that are ready to be industrialised through a net of micro-factories:

Sustainable Mobility

- Their urban quadricycle AirPod 2.0: 2 real seats, 100 km range.
- The garbage-collector truck AirBom Light developed with "VEOLIA environment".

Energy Storage

- The AirWall, a fixed energy storage solution.

TATA Motors acquired the exclusive license of its technology for India.

MDI is proposing licensing deals for the production and distribution of MDI Products. On another hand, as the MDI compressed-air technology is adaptable to a wide range of applications, MDI is looking for professional and financial partners to develop and market products based on its compressed air technology (Airmultibus, Airlight, Airbike ...).

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NCR Biochemical
20, rue de l'Industrie
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www.ncr-biochemical.com



NCR Biochemical wants to be regarded as a benchmark reference point in the international chemical industry. A connecting link between the flexibility of a small company and the professionalism of a big company. The company wants to bring a change in how people view chemical companies, from the scientific approach with its customers, to its social and environmental responsibility.

It acts as a multi-partnership, with a national and international reach. NCR Biochemical is a company that has always aimed for the highest level of development and performance in the field of water treatment for industrial use or for collectivities. The company offers over 200 special environmental products that comply with international standards for all the sectors of industry, such as :

Water conditioning companies (fresh or industrial water), steel industry, metal works, paper manufacturing, food production (sugar, chocolate, cereals, ...) , pharmaceuticals, electronics, automotive, power stations (nuclear, cogeneration, gas turbo), petrochemical companies, collectivities (hospitals, hotels, skyscrapers, offices, banks ...)



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TR-AX TRAILERS

152, Route de Longwy
L-4831 Rodange

www.tr-ax.com



Since 1986 TR'AX has emerged as a serious builder who can be defined as a „Specialist Special ...“.

It develops a range of customised vehicles for each of its customers. Listening to the needs of its clients and with the contribution of its technical solutions of its know-how, the company brings a concrete answer to the expectations of its clients.

- Public works dump, large volume ...
- Chassis: fixed, extensible, bare, forest, logging ...
- Container door
- Trays: fixed, expandable, roll holder, sheet metal door, logging, crane ... Box door
- 1 to 5 axle carriers
- Carrier Vehicles
- Special vehicles

To date, TR'AX is part of the Colle Group, which employs more than 150 people, and produces more than 300 vehicles a year.

In 2019 TRAX will move to Luxembourg in new premises of 9,000 m² fully designed and created with advanced technologies in order to sustain a unique know-how in Europe.

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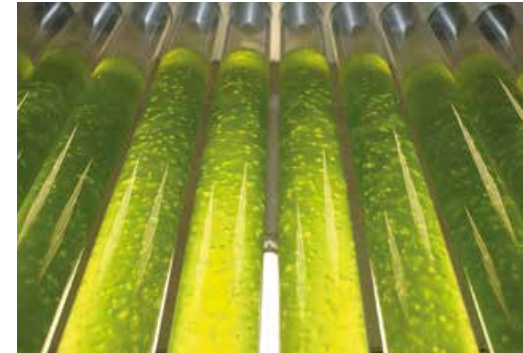
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Manufacturing plants:

5, rue du Terminal
B-6791 ATHUS

21, rue du Commerce
L-3895 FOETZ



Tere Group Lux is participating to Pollutec to present its brand new technology based on the intensive cultivation of monocellular algae. The cultivation is considered agricultural by the E.C. but the quantities are industrials.

The algae are cultivated in a closed circuit, with very low risks of contamination, and it happens in three phases:

- first, the photosynthesis are forced inside big tubes, photobioreactors, where the algae reproduce themselves; in this phase, sequestrated CO₂ is needed;
- second, they are placed inside a fermentor to be feeded them with organic waste, like manure of chicken, for example, to expand the biomass ;
- third, the lipids are separated from the algae by electrocution, while edging 50% of pure vegetal.

Oil of third generation (biofuel) and the remaining left dryover can also be used as raw material for the production of bioplastic even biocompostable.

Tere Group Lux S.A.

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Uption

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UPTION
INNOVATIVE NATURAL CONCEPTS



Uption is specialised in products or Eco-solutions enriched in live microorganisms (Probiotics):

- Hygiene
- Cosmetic
- Food
- Drinks
- Comfort products (better live the disease)
- Pharmaceuticals
- Veterinary products
- Dispersion and spray of liquid solutions
- Water treatment
- Detection & assay of endocrine disruption with estrogenic activity
-

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Co-founder
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As a leader in the Sewage Water Treatment market with our 30 years of expertise, BIOROCK will introduce the latest in-house development of its certified solutions:

- The MONOBLOCK for 4,5 and 6 P.E., very compact, suitable for all ground conditions, simple and quick installation.
- The ECOROCK-SOLUTION denominated in 6, 8, 10, 15 and 20 P.E: An extensive range of package waste water treatment plants always composed of a Primary Tank followed by a Treatment Unit.
- MULTIROCK Systems for larger capacities.

- Capital for Sustainable Impact Companies
- Partner to Accelerate Growth
- Added-Value from Seasoned Leaders

OTHER EXHIBITORS AT POLLUTEC 2018



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HALL 4 / STAND 80/84 FURTHER INFORMATION:

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House of Startups

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Ministry of the Economy

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Your partner for success

LU  **EMBOURG**

LET'S MAKE IT HAPPEN

